## BALANCE SHEET (consolidated)

## Quarter II - 2008

| No. | ASSETS | Code | Note | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS ( $100=110+\mathbf{1 2 0}+\mathbf{1 3 0}+\mathbf{1 4 0}+\mathbf{1 5 0}$ ) | 100 |  | 421,813,605,776 | 466,081,828,063 |
| I. | Cash \& Cash equivalents | 110 |  | 59,122,155,922 | 51,045,819,732 |
| 1 | Cash | 111 | V. 01 | 59,122,155,922 | 51,045,819,732 |
| 2 | Cash equivalents | 112 |  |  |  |
| II. | Short-term financial investments | 120 | V. 02 | 33,634,291,040 | 88,000,000,000 |
| 1 | Short-term investments | 121 |  | 33,634,291,040 | 88,000,000,000 |
| 2 | Provision for devaluation of short-term security investments (*) | 129 |  |  |  |
| III. | Short-term receivables | 130 |  | 230,242,224,964 | 212,104,861,321 |
| 1 | Trade accounts receivables | 131 |  | 240,207,806,202 | 223,567,962,926 |
| 2 | Prepayment to suppliers | 132 |  | 1,528,589,878 | 2,532,143,544 |
| 3 | Short-term intercompany receivables | 133 |  |  |  |
| 4 | Receivables on percentage of construction contract completion | 134 |  |  |  |
| 5 | Other receivables | 135 | V. 03 | 2,981,952,218 | 2,316,619,759 |
| 6 | Provision for short-term bad receivables (*) | 139 |  | (14,476,123,334) | (16,311,864,908) |
| IV. | Inventories | 140 |  | 88,600,108,280 | 104,223,074,593 |
| 1 | Inventories | 141 | V. 04 | 88,600,108,280 | 104,223,074,593 |
| 2 | Provision for devaluation of inventories (*) | 149 |  |  |  |
| V. | Other short-term assets | 150 |  | 10,214,825,570 | 10,708,072,417 |
| 1 | Short-term prepaid expenses | 151 |  | 1,211,705,600 | 288,695,160 |
| 2 | VAT deductible | 152 |  | 7,359,257,645 | 9,877,375,055 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 752,026,548 | 24,298,301 |
| 4 | Other short-term assets | 158 |  | 891,835,777 | 517,703,901 |
|  |  |  |  |  |  |
| B. | LONG-TERM ASSETS ( $200=210+220+240+250+260$ ) | 200 |  | 422,032,492,880 | 377,001,203,011 |
| I. | Long-term receivables | 210 |  |  |  |
| 1 | Long-term receivables from customers | 211 |  |  |  |
| 2 | Capital receivable from subsidiaries | 212 |  |  |  |
| 3 | Long-term inter-company receivables | 213 | V. 06 |  |  |
| 4 | Other long-term receivables | 218 | V. 07 |  |  |
| 5 | Provision for long-term bad receivable (*) | 219 |  |  |  |
| II. | Fixed assets | 220 |  | 227,804,014,815 | 186,600,750,397 |
| 1 | Tangible fixed assets | 221 | V. 08 | 140,635,439,779 | 146,612,790,959 |
|  | - Historical cost | 222 |  | 280,056,141,800 | 275,692,720,739 |
|  | - Accumulated depreciation (*) | 223 |  | (139,420,702,021) | (129,079,929,780) |
| 2 | Finance leases fixed assets | 224 | V. 09 |  |  |
|  | - Historical cost | 225 |  |  |  |
|  | - Accumulated depreciation (*) | 226 |  |  |  |
| 3 | Intangible fixed assets | 227 | V. 10 | 3,490,354,576 | 2,318,560,728 |
|  | - Historical cost | 228 |  | 4,858,819,171 | 3,657,819,171 |
|  | - Accumulated depreciation (*) | 229 |  | $(1,368,464,595)$ | (1,339,258,443) |
| 4 | Construction in progress | 230 | V. 11 | 83,678,220,460 | 37,669,398,710 |
| III. | Property investment | 240 | V. 12 |  |  |
|  | - Historical cost | 241 |  |  |  |


|  | - Accumulated depreciation (*) | 242 |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| IV. | Long-term financial investments | 250 |  | 59,053,633,403 | 55,455,983,051 |
| 1 | Investments subsidiary company | 251 |  |  |  |
| 2 | Investment in associate or joint-venture companies | 252 |  | 22,288,576,722 | 21,873,704,769 |
| 3 | Other long-term investments | 258 | V. 13 | 45,447,993,253 | 33,582,278,282 |
| 4 | Provision for devaluation of long-term security investments (*) | 259 |  | $(8,682,936,572)$ |  |
| V. | Other long-term assets | 260 |  | 135,174,844,662 | 134,944,469,563 |
| 1 | Long-term prepaid expenses | 261 | V. 14 | 134,020,806,977 | 133,790,431,878 |
| 2 | Deferred income tax assets | 262 | V. 21 | 775,637,685 | 775,637,685 |
| 3 | Other non-current assets | 268 |  | 378,400,000 | 378,400,000 |
|  | TOTAL ASSETS (270 = 100 + 200) | 270 |  | 843,846,098,656 | 843,083,031,074 |
|  |  |  |  |  |  |
| No. | CAPITAL SOURCE | Code | Note | Ending Balance | Beginning Balance |
|  | 1 | 2 | 3 | 4 | 5 |
| A. | LIABILITIES (300 = 310 +330) | 300 |  | 314,862,872,394 | 295,806,883,019 |
| I. | Short-term liabilities | 310 |  | 246,086,768,207 | 232,717,055,827 |
| 1 | Short-term borrowing | 311 | V. 15 | 50,579,647,899 | 18,574,145,328 |
| 2 | Trade accounts payable | 312 |  | 159,400,541,044 | 180,353,877,988 |
| 3 | Advances from customers | 313 |  | 2,802,114,897 | 1,508,368,503 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 10,820,507,907 | 13,778,724,961 |
| 5 | Payable to employees | 315 |  | 4,616,068,462 | 8,642,066,820 |
| 6 | Payable expenses | 316 | V. 17 | 1,859,739,354 | 2,137,152,568 |
| 7 | Intercompany payable | 317 |  |  |  |
| 8 | Payable in accordance with contracts in progress | 318 |  |  |  |
| 9 | Other short-term payables | 319 | V. 18 | 15,763,245,084 | 7,435,352,124 |
| 10 | Provision for short-term liabilities | 320 |  | 244,903,560 | 287,367,535 |
| II. | Long-term liabilities | 330 |  | 68,776,104,187 | 63,089,827,192 |
| 1 | Long-term accounts payable-Trade | 331 |  |  |  |
| 2 | Long-term intercompany payable | 332 | V. 19 |  |  |
| 3 | Other long-term payables | 333 |  | 68,435,410,904 | 62,656,026,079 |
| 4 | Long-term borrowing | 334 | V. 20 |  |  |
| 5 | Deferred income tax payable | 335 | V. 21 |  |  |
| 6 | Provision for unemployment allowance | 336 |  | 340,693,283 | 433,801,113 |
| 7 | Provision for long-term liabilities | 337 |  |  |  |
|  |  |  |  |  |  |
| B. | OWNER'S EQUITY (400 = 410+430) | 400 |  | 517,470,546,124 | 535,617,178,290 |
| I. | Capital sources and funds | 410 | V. 22 | 512,911,522,270 | 532,285,445,447 |
| 1 | Paid-in capital | 411 |  | 250,000,000,000 | 250,000,000,000 |
| 2 | Share premiums | 412 |  | 145,188,119,554 | 145,188,119,554 |
| 3 | Other capital of owner | 413 |  |  |  |
| 4 | Treasury stock (*) | 414 |  | $(45,570,000)$ | $(45,570,000)$ |
| 5 | Asset revaluation differences | 415 |  |  |  |
| 6 | Foreign exchange differences | 416 |  | 3,964,598 |  |
| 7 | Investment and development fund | 417 |  | 92,918,876,291 | 83,513,614,424 |
| 8 | Financial reserve fund | 418 |  | 8,291,942,763 | 7,757,000,000 |
| 9 | Other fund belong to owner's equity | 419 |  |  |  |
| 10 | Retained profit | 420 |  | 16,554,189,064 | 45,872,281,469 |
| 11 | Capital for construction work | 421 |  |  |  |
| II. | Budget sources | 430 |  | 4,559,023,854 | 3,331,732,843 |
| 1 | Bonus and welfare fund | 431 |  | 4,559,023,854 | 3,331,732,843 |
| 2 | Budgets | 432 | V. 23 |  |  |

INCOME STATEMENT (consolidated)
Quarter II - 2008
Unit: VND

| No. | Items | Code | Quarter II |  | Accum. from beginning of year to the end of period |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | This year | Last year | This year | Last year |
| 1. | Revenue of sales and services | 01 | 438,295,102,843 | 311,191,973,803 | 936,263,796,584 | 620,897,554,969 |
| 2. | Deductions | 02 | 446,939,212 | 561,667,471 | 1,011,782,580 | 834,733,145 |
| 3. | Net sales and services | 10 | 437,848,163,631 | 310,630,306,332 | 935,252,014,004 | 620,062,821,824 |
| 4. | Cost of sales | 11 | 391,227,766,819 | 264,533,788,804 | 840,814,754,513 | 536,507,320,076 |
| 5. | Gross profit | 20 | 46,620,396,812 | 46,096,517,528 | 94,437,259,491 | 83,555,501,748 |
| 6. | Financial income | 21 | 7,361,380,192 | 4,370,407,227 | 16,436,775,909 | 8,287,166,173 |
| 7. | Financial expenses | 22 | 16,102,696,473 | 3,880,146,094 | 24,491,404,176 | 6,332,222,690 |
|  | - Include: Interest expense | 23 | 1,046,103,128 | 1,405,242,523 | 4,309,871,884 | 2,298,408,557 |
| 8 | Selling expenses | 24 | 30,272,056,029 | 27,756,844,765 | 61,187,388,067 | 52,537,028,692 |
| 9. | General \& administrative expenses | 25 | 3,676,781,438 | 6,366,605,199 | 8,594,255,045 | 11,818,552,089 |
| 10 | Net operating profit | 30 | 3,930,243,064 | 12,463,328,697 | 16,600,988,112 | 21,154,864,450 |
| 11 | Other income | 31 | 3,002,948,270 | 3,020,048,197 | 3,178,180,034 | 6,184,612,838 |
| 12 | Other expenses | 32 | 1,356,231,206 | 478,911,024 | 1,461,998,762 | 794,794,719 |
| 13 | Other profit | 40 | 1,646,717,064 | 2,541,137,173 | 1,716,181,272 | 5,389,818,119 |
| 14 | Profit in associate or joint-venture companies | 50 | 456,654,224 | 240,696,410 | 982,582,743 | 482,638,615 |
| 15 | Profit before tax | 51 | 6,033,614,352 | 15,245,162,280 | 19,299,752,127 | 27,027,321,184 |
| 16 | Current income tax expense | 52 | 580,631,883 | 2,057,453,203 | 2,303,665,823 | 3,669,954,894 |
| 17 | Deferred income tax expense | 70 |  |  |  |  |
| 18 | Profit after tax |  | 5,452,982,469 | 13,187,709,077 | 16,996,086,303 | 23,357,366,290 |
|  | In there: Shareholders interest | 52 | 5,187,143,128 | 13,036,607,014 | 16,554,189,064 | 23,195,313,961 |
|  | Minority interest | 60 | 265,839,341 | 151,102,064 | 441,897,239 | 162,052,329 |

## CASH FLOWS STATEMENT (consolidated)

Quarter II - 2008 (Direct method)

| Items | Code | This year | Last year |
| :---: | :---: | :---: | :---: |
| 1 | 2 | 3 | 4 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |
| 1.Cash received from sale or services and other revenue | 01 | 1,459,395,350,954 | 1,128,261,598,871 |
| 2. Cash paid for supplier | 02 | (1,427,803,006,318) | (1,074,582,289,962) |
| 3. Cash paid for employee | 03 | $(22,713,112,028)$ | $(19,756,515,048)$ |
| 4. Cash paid for interest | 04 | $(4,313,902,731)$ | (2,296,625,324) |
| 5. Cash paid for corporate income tax | 05 | $(5,023,037,911)$ | (2,749,971,363) |
| 6. Other receivables | 06 | 62,334,141,516 | 46,524,698,187 |
| 7. Other payables | 07 | (98,947,847,614) | $(156,876,514,213)$ |
| Net cash provided by (used in) operating activities | 20 | (37,071,414,132) | $(81,475,618,852)$ |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 | (36,613,752,685) | (10,462,849,011) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 | 126,010,000 | 63,762,000 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 | (445,851,560,480) | $(434,795,705,250)$ |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 | 515,217,269,440 | 331,004,312,500 |
| 5. Cash paid for joining capital in other companies | 25 | $(11,256,169,459)$ | - |
| 6. Withdrawal of capital in other companies | 26 | - | - |
| 7. Cash received from interest, dividend and distributed profit | 27 | 9,464,870,535 | 4,390,721,844 |
| Net cash used in investing activities | 30 | 31,086,667,351 | $(109,799,757,917)$ |
| III. CASH FLOWS FROM FINANCING ACTIVITIES: |  | - | - |
| 1. Cash received from issuing stock, other owners' equity | 31 | - | 166,662,500,000 |
| 2. Cash paid to owners' equity, repurchase issued stock | 32 | - | - |
| 3. Cash received from long-term and short-term borrowings | 33 | 407,570,268,411 | 261,212,663,472 |
| 4. Cash paid to principal debt | 34 | (375,519,165,840) | $(187,700,654,791)$ |
| 5. Cash paid to financial lease debt | 35 | - | - |
| 6. Dividend, profit paid for owners | 36 | (17,990,019,600) | (5,686,392,000) |
| Net cash (used in) provided by financing activities | 40 | 14,061,082,971 | 234,488,116,681 |
| Net cash during the period ( $20+30+40$ ) | 50 | 8,076,336,190 | 43,212,739,912 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 60 | 51,045,819,732 | 22,838,362,038 |
| Influence of foreign exchange change | 61 | - | (1,220,414,943) |
| CASH AND CASH EQUIVALENTS AT END OF YEAR ( 50 + 60 + 61) | 70 | 59,122,155,922 | 64,830,687,007 |
|  |  |  |  |

